

Testimonials

Here's what some of our clients have to say about us:

“ Throughout the process, N² (squared) Consulting has been very committed, professional, enthusiastic and flexible in their approach and time. Their strategic focus and clear understanding of our organisation's needs and objectives is enabling us to complete the review successfully and to the agreed timescales. We are very impressed with the work of N²(squared) Consulting and would gladly recommend them for any management consultancy work. ”

Rachel Corry
Community Projects Manager, Help the Aged

“ N² (squared) Consulting were very good at quickly establishing a rapport with company executives, gauging the tempo of our organisation and therefore dictating/suggesting realistic timescales for the consulting process. They provided excellent support throughout the process for the company executive sponsoring the exercise. ”

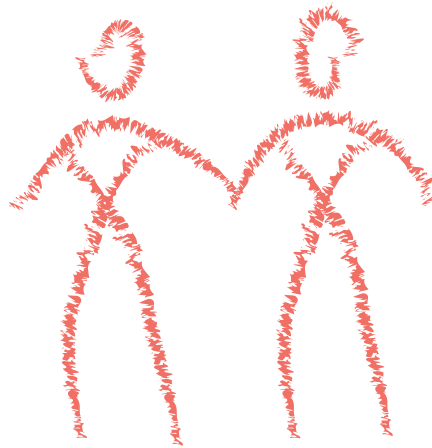
Gary Broughton
Project Services Director, Retail Assist



Please contact us for an initial no obligation consultation to discuss your organisations plans for change, improvement and growth:-

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SQUARE THE CIRCLE

N² (squared) Consulting works with ambitious and highly motivated organisations to provide them with the structure, process and skills required to change, improve and grow.

Achieve your goals **aim for the improbable** - square the circle.

N² (squared) - anything is possible

What do we do?

N² (squared) Consulting works with ambitious and highly motivated organisations to provide them with the structure, process and skills required to change, improve and grow.

We all have visions and plans for our organisation but how many of us actually make them real? Too few, and the reason why, because it's **hard work**. We believe there are 3 critical ingredients to being a successful organisation, being the ability to:

- **Innovate and create** - this defines your strategy in the first place
- **Develop realistic and practical plans** - this turns your strategy into something tangible that people in your business can understand and do something about
- **Implement your plans** - this is the most difficult phase and where most of the hard work is found, this is where you need to turn your plans into reality

N² (squared) Consulting works with you to ensure that you have the critical ingredients to be a successful organisation.

Your Issues

Our mission is to help you be successful. So what might be holding you back?

- You want to be able to see where the market is going, or even better lead the market
- You want to reduce your staff turnover and be able to attract high-performing employees by providing a comprehensive employment offering as part of a motivated and innovative organisation
- You want to increase your profit margins by improving the efficiency of your operations

- You want to ensure that you only spend money on the right things such as ensuring your business processes are fit for purpose rather than re-engineering a process for the sake of it
- You want to ensure your operations are driven by your strategy to avoid conflicting priorities and lack of focus on your customers

If any of these sound familiar N² (squared) Consulting can help you – don't worry if your requirements seem ambiguous, ridiculously complex or are constantly changing, that's what we cope with best because that's reality.

Our Approach

In order to help your organisation, N² (squared) Consulting puts a lot of effort into really getting to understand your situation - all too often the real problems are hidden by a 'smoke screen'. If the core needs of the organisation are not truly understood the solution will never deliver the required benefits and the consulting project will fail. Our approach is always to tailor the solution to meet your requirements and to ensure that you, the client, (not the consultant) owns the solution.



So what's so special about us?

- **Cause and Effect** - We use logic and good, old fashioned, common sense to identify the 'real' issues before we suggest how to put them right. In this way you can be sure that the solutions we recommend are completely right for you and that you have realistic expectations of what can be achieved

- **Owning Solutions** - We ensure that you are involved with developing and implementing the solution – in this way you do not become dependent on us, any changes to your organisation are owned and driven by you and our consulting fees are kept to a minimum

- **Relationships** - We work hard at establishing good working relationships throughout your organisation. We provide advice and support to individuals to ensure they continue to develop even after we have left

Services

The following services support our approach:

Developing and Implementing Business Strategy

- Developing your growth and change plans
- Improving your overall performance
- Defining your business requirements, organisation and processes
- Implementing your plans

Using IT effectively

- Managing IT delivery and providing IT assurance
- Understanding how to procure IT
- Establishing IT professional standards and up-skilling staff

Expertise in Specialist Areas

- Understanding public sector procurement
- Building Consortiums
- Establishing Management Consultancy professional standards and up-skilling staff

Who we work with

N² (squared) Consulting works with SME's, the public and not-for-profit sector. The theme that runs across our client base is their energy and motivation to do and achieve something different.

Examples of our clients are as follows:

Help the Aged – an international charity fighting to free disadvantaged older people from poverty, isolation and neglect

Speakers Academy – a speaking and communications consultancy with ambitious growth plans and unique services.

Retail Assist – the UK's number one provider of outsourced IT services to the retail sector

Nottingham Community Network (based at Nottingham Council for Voluntary Services) - an alliance of voluntary, community and faith groups set up to involve local people in decisions effecting them

Why people select N² (squared) Consulting

Our clients choose to work with us because:

- We are open, direct and honest
- We share our thinking and solutions with you to ensure you understand what we are doing and why
- We provide innovative commercial arrangements
- We spend non-fee earning time with you to discuss your issues and requirements without prejudice
- We work alongside your resources preferring not to be with you on a full-time basis, to ensure you remain in control and the costs are kept to a minimum
- We tailor our solutions to meet your requirements
- We don't try and sell services to you that you have the capability to do yourself
- We only employ high calibre and experienced consultants